Creating Realistic Aging in Place Plans:

Get the answers you need to guide your clients well



EVOLVING HOMES

Carol Chiang | OTR/L, CAPS, ECHM, CHAMP



Primary GOAL:	HAPPY + HEALTHY LIVES
04	Advance Directives
03	Health Care Costs
02	Retirement Budget
01	Investment Allocation

01	Home Modification
02	Physical Fitness
03	Lifestyle Mentoring
04	Technology Solution

Primary GOAL: HAPPY+ HEALTHY LIVES





Financial Planning:

Aging in Place Planning:





Well-dressed Clients + Composed Caregivers

Agreeable Conversation



Frustrated Clients + Overwhelmed Caregivers Power Struggles

03



Why is this important?

Complexity of Care

Location of Care



Dressing + Transfers Medications + Post-op Care Cognitive Decline + Safety



Cluttered Spaces Complex Bathrooms Home Maintenance



 $\mathbf{04}$

Provider of Care



Change in Relationship **Caregiver Burnout Financial Burden**



1-800-Ask-an-Expert

Hospital to Home + Recommended Products



\$495

\$2995

Virtual: 2 sessions Room-by-Room Assessment of Spaces



Client Advocate:

Interview Contractors + Design accessible bathrooms + Cost-Benefit Analysis of Staying vs Moving

Meet on <u>Zoom</u> w/ 6 family members Email Summary



Homeowners



15 min Discovery <u>Call</u>

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Book a <u>time</u> to meet w/ payment link

Optional: Email or Text Pictures of <u>Spaces</u> in advance



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Client Advocate to make needed changes

Age in Place **Consultations:** focus on caregivers, future plans



06

Discovery Call: Goals of Firm

Beautiful Accessibility for the Home (Open Seminar)

Q+A Session with Client (1:1)

AGEFIN-PLACE OR FIND A NEW SPACE JOIN US EVERY WELL CAROL CHIANG

Live a carefree life in the home you love!

> Occupational Therapist Aging-in-Place Expert

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HOME MODIFICATIONS HEALTHY AGING TECHNOLOGY REAL ESTATE